

## John Van Reenen

cellphone: +44 07394119923 | email: [j.vanreenen@lse.ac.uk](mailto:j.vanreenen@lse.ac.uk)  
personal website: <https://www.johnvanreenen.com/> | twitter: @johnvanreenen

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*Nationality:* British

*Date of Birth:* 26<sup>th</sup> December 1965

*Languages:* English, French

*Personal:* Married

My research can also be found on <http://ideas.repec.org/e/pva45.html>

Management work: [WMS](#) and [MOPS](#)

US Healthcare: <http://www.healthcarepricingproject.org/>

### Awards and Prizes

2022 Awarded Honorary Foreign Membership of the [American Economic Association](#)

2021 [WRDS](#) Award for best [paper](#) in empirical finance

2019 [NIHCM](#) Foundation Award for research into healthcare

2017 [HBR-McKinsey](#) Prize for best management article

2016 [OBE](#) (Officer of the Order of the British Empire) awarded by the Queen for "For services to Economics and Public Policy Making"

2014 [European Investment Bank](#) Prize for Excellence in Economic and Social Research

2011 Arrow Prize (IHEA) for best [paper](#) in health economics

2009 [Yrjö Jahnsson Award](#). This is prize to the best economist under the age of 45 "who has made a contribution that is significant to economics in Europe". The prize is the most prestigious award in European economics: it is the European equivalent to the US Bates Clark Medal.

Excellence in Refereeing Award, *American Economic Review*, 2010-2013

Thomson-Reuters World's most highly [cited](#) researchers in Economics and Business

On REPEC research impact, I am ranked as one of the [top](#) researchers in the world.

### Current Positions

*Ronald Coase School Professor*, Department of Economics, London School of Economics

*Director, POID*, Programme on Innovation and Diffusion (since 2020), <https://poid.lse.ac.uk/>

*Digital Fellow*, MIT Initiative for the Digital Economy (since 2020)

*Senior Advisor (Direct Ministerial Appointment) to UK Chancellor of Exchequer Rachel Reeves (September 2025-)*

*Fellow of the Econometric Society (since 2012) <http://www.econometricsociety.org/>*

*Fellow of the British Academy (since 2010) <http://www.britac.ac.uk/> member of S2 Committee*

*Research Associate (since 2006) National Bureau of Economic Research, [www.nber.org](http://www.nber.org)*

*Fellow of the Society for Labor Economists (since 2013) <http://www.sole-jole.org/>*

*Research Fellow (since 2010) Institute for the Study of Labour (IZA), <http://www.iza.org/>*

*Faculty Affiliate, MIT Blueprints Lab (from 2021) <https://blueprintlabs.mit.edu/>*

*Research Fellow, CES-IFO (since 2014)*

*Research Fellow (since 1994) Center for Economic Policy Research ([www.cepr.org](http://www.cepr.org)), IO and Labour*

*Executive Committee Member, European Economic Association (Since 2011)*

## **Previous Positions**

- (i) *Chair, [Council of Economic Advisors](#) to UK Chancellor of Exchequer Rachel Reeves (5/7/24-9/8/25) [Profile](#)*
- (ii) *Associate Editor, American Economic Review, (2016-2024); Quarterly Journal of Economics, (since 2019-2024); Econometrica, (2021-25)*
- (iii) *Editorial Board Member, Microeconomic Insights (2018-2023)*
- (iv) *Gordon Y. Billard Professor of Management and Economics Joint appointment in MIT Department of Economics and Applied Economics Group, Sloan School of Management (2016-2020)*
- (v) *BP Visiting Professor, London School of Economics (2019)*
- (vi) *Director of the Centre for Economic Performance (2003-16). <http://cep.lse.ac.uk/>*
- (vii) *Professor of Economics, London School of Economics (2003-16), <http://www.lse.ac.uk/>*
- (viii) *President of the Economics Section of the British Science Association, 2014*
- (ix) *Visiting Professor, Economics Department, Harvard University (2013-14)*
- (x) *Distinguished Visiting Professor, Princeton University (February, 2009)*
- (xi) *Denning Visiting Professor of Global Business and Economics (2008-09), Economics Group, Stanford Business School*
- (xii) *Professor, Department of Economics, University College London (1994-2003)*
- (xiii) *Visiting Professor, Department of Economics UC Berkeley (1998- 1999) [International Journal of Industrial Organization Scientific Advisory Board](#) (2013-24)*
- (xiv) *Academic Associate, Charles River Associates (2000-22)*
- (xv) *Governor, National Institute of Economic and Social Research (2014-24)*
- (xvi) *Commissioner, City Growth Commission Inquiry (chaired by Jim O'Neill) 2014-15 <http://www.citygrowthcommission.com/publication/final-report-unleashing-metro-growth/>*
- (xvii) *Commissioner, Inclusive Prosperity Commission (chaired by Ed Balls and Larry Summers) 2013-15 <https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf>*
- (xviii) *Executive Committee Member of the Fabian Society (2006-2008)*
- (xix) *Executive Committee Member, European Association of Industrial Economics (2010-24)*
- (xx) *Senior Policy Analyst in the Strategy Unit at the Department of Health (2000-2001).*
- (xxi) *Partner, Lexecon Ltd. (2001-2002). In 2005 Lexecon were taken over by CRAI.*
- (xxii) *Chief Technology Officer, Polygnostics (1999-2002), a software start-up I helped found*
- (xxiii) *Policy advisor to No.10 Downing Street (1999-2000), education, enterprise and tax.*
- (xxiv) *Research Fellow, Institute for Fiscal Studies (September 1992-February 1999).*
- (xxv) *Strategy Board on Productivity (academic member) Office of National Statistics (2003-2009)*

- (xxvi) *Editorial Boards* - Co-Editor, *Quantitative Economics* (2013-16); *Economic Policy* (2000-2003), *European Economic Review* (1999-2003), *The Review of Economic Studies* (1997-2003), *Journal of Industrial Economics* (1996-2008), *Journal of Economic Literature* (2007-2011), *Associate Editor of the Journal of the European Economic Association* (2006-2011); *Editorial Board, Economica* (2015-16);
- (xxvii) *Council Member*, Royal Economic Society (2013-19)
- (xxviii) *Academic Associate*, HM Treasury (2003-2010)

## Education

1990-93 *University College London* **PhD** in Economics  
 1988-89 *London School of Economics* **MSc** in Industrial Relations (with Distinction and prize)  
 1985-1988 *Queens College, University of Cambridge* **BA** Part I Economics, Part II Social and Political Sciences (highest First Class with Joshua King, College and Subject prizes)  
 1978-84 *Kelsey Park Comprehensive School*, 11 'O' levels, 4 'A' levels, 1 'S' level (Further Maths)

## Books

*The Economics and Politics of Creative Destruction* (with Ufuk Akcigit) 2023, Cambridge: [Harvard University Press](#) [Nature](#)

*Investing for Prosperity: A Manifesto for Growth* (with Tim Besley) 2013,  
<http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/home.aspx>

## Journal Publications

### 2026

"Management and Misallocation: Evidence from Mexico" (with Nick Bloom, Leo Iacovone and Mariana De La Paz Pereira Lopez), forthcoming, *American Economic Journal: Macro* [ungated Vox Centrepiece](#) [VoxDev](#)

"Do Well Managed Firms Make Better Forecasts?" (with Nick Bloom, Taka Kawakubo, Charlotte Meng, Paul Mizen, Rebecca Riley and Tatsura Senga) forthcoming, *Review of Economics and Statistics* [POID](#) Discussion Paper 23 [MIT Ideas](#),

"Leveraging Subjective Expectations for Production Functions" (with Steve Bond, Aureo de Paula and Agnes Norris-Keiller), forthcoming, *American Economic Review Papers and Proceedings* [ungated](#)

### 2025

"Opening up Military Innovation: Causal Effects of Reforms to US Defense Research" (with Sabrina T. Howell, Jason Rathje and Jun Wong), *Journal of Political Economy* 113 (11) 3605–3651 [MicroInsights](#) [POID](#) [Vox](#) [WRDS](#) empirical finance Award

"The Intellectual Spoils of War: Defence R&D, Productivity and Spillovers" (with Enrico Moretti and Claudia Steinwender) *Review of Economics and Statistics* 107 (1): 14–27 [ungated Vox](#)

### 2024

"The International Empirics of Management" (with Daniela Scur, et al.) *Proceeding of the National Academy of Science* 121(45) [supplementary information slides](#)

"Labor Market Power, Product Market Power and Wages", [Econometrica](#) 92(3), 643–646 [ungated](#)

"Come Together: Integration, Delegation and Management" (with Laura Alfaro, Nick Bloom, Paolo Conconi, Harald Fadinger, Patrick Legros, Andy Newman, Raffaella Sadun), [Journal of the European Economic Association](#) 22(1) 34-72 [Discussion Paper](#)

"Superstar Spillovers: Evidence from firm-to-firm transactions" (with Mary Amiti, Cedric Duprez and Joep Konings) [Journal of International Economics](#), 152, 1-25 [NBER slides](#) [ungated](#) [NYFed](#) [Vox Centreprice](#)

"Cracking the Productivity Code" with Xuji Yang, [International Productivity Monitor](#) 46, 63-86 [Paper](#) [Video](#)

"Firms and Inequality" (with Jan de Loecker and Tim Obermeier) [Oxford Open Economics](#) 3(1) i962-i982, [blog](#) [ungated](#) [video](#)

## 2023

"The Impact of Regulation on Innovation" (with Philippe Aghion and Antonin Bergeaud) [American Economic Review](#) 113(11) 2894-2936 [Vox video post](#) [CEP](#) [NBER](#) [IDE](#) [Cato](#) [Sloan](#) [Reason](#)

"Do Fiscal Incentives increase innovation? An RD Design for R&D" (with Antoine Dechezlepretre, Elias Einio, Ralf Martin and Kieu-Trang Nguyen) [American Economic Journal: Policy](#) 15(4) 486-521 [ungated](#) [Vox](#)

"The Role of State Policy in Fostering Health Information Exchange in the United States" (with Ari Bronsoler, Joe Doyle and Cason Schmitt), [New England Journal of Medicine: Catalyst](#) 4(1) 1-16 (lead article)

"Embedding green industrial policy in a growth strategy for the UK" (with Anna Valero), *IPPR Progressive Review* 30(3), pp.175-183.

## 2022

"The impact of Healthcare IT on clinical quality, productivity and workers" (with Ari Bronsoler and Joe Doyle) [Annual Review of Economics](#) 14:23-46 [ungated](#) [nber](#)

"A Policy Toolkit to Increase Research and Innovation in the European Union" (with Andreas Teichgräber), [Science, Research and Innovation Performance of the EU](#) 537-606 [ungated](#)

## 2021

"Turbulence, Firm Decentralization and Growth in Bad Times" (with Philippe Aghion, Nick Bloom, Brian Lucking and Raffaella Sadun), [American Economic Journal: Applied](#) 13(1) 133-169 <http://cep.lse.ac.uk/pubs/download/dp1479.pdf> [HBR](#)

"CEO Pay and the Rise of Relative Performance Contracts: A question of governance?" (with Brian Bell and Simone Pedemonte), [Guardian](#), [Journal of the European Economic Association](#) 19(5), 2513–2542 [ungated](#)

"Trade and Management" (with Nick Bloom, Kalina Manova and Zhihong Yu) <http://cep.lse.ac.uk/pubs/download/dp1553.pdf> *Review of Economics and Statistics* 103 (3): 443–460.

"A Reply to Campbell and Mau" (with Nick Bloom and Mirko Draca), *Review of Economic Studies* 88(5) 2560–2563 [Data](#) [Longer Reply](#)

"Trapped Factors and China's Impact on Global Growth" (with Nick Bloom, Paul Romer and Stephen Terry) [http://people.bu.edu/stephent/files/TF\\_MAIN\\_DOC.pdf](http://people.bu.edu/stephent/files/TF_MAIN_DOC.pdf) Appendix, *Economic Journal* 131(633) 156–191

"The World Management Survey at 18" (with Daniela Scur, Raffaella Sadun, Renata Lemos and Nick Bloom), *Oxford Review of Economic Policy* 37(2) 231–258 [ungated](#) [Economist](#)

"Have Productivity and Pay Decoupled in the UK?" (with Andreas Teichgräber), *International Productivity Monitor* 41, 31–60 [ungated](#) [video](#) [blog](#)

## 2020

"The Fall of the Labor Share and the Rise of Superstar Firms" (with David Autor, David Dorn, Larry Katz and Christina Patterson), *Quarterly Journal of Economics* 135(2) 645–709 [HBR](#) [Blog](#) [Video](#) [New York Times](#) [VoxTalks](#) [Economist](#) [Wall Street Journal](#) [VoxEU](#)(video) [FreeExchange](#) [NPR](#)

"Are ideas becoming harder to find?" (with Nick Bloom, Chad Jones and Michael Webb), *American Economic Review* [Data](#) 110(4): 1104–1144, [Discussion Paper](#) [Vox](#) [The Economist](#) [Freakonomics](#) [Fortune](#) [Sloan](#) [Free Exchange](#) [Daily Telegraph](#)

"Have R&D spillovers declined in the 21<sup>st</sup> century?" (with Brian Lucking and Nick Bloom), *Fiscal Studies*, 40 (4) 561–590. <http://cep.lse.ac.uk/pubs/download/dp1548.pdf>

"Healthy Business? Managerial Education and Management in Healthcare" (with Nick Bloom, Renata Lemos and Raffaella Sadun) *Review of Economics and Statistics* 2(3) 506–517 [ungated](#)

## 2019

"Who Becomes an Inventor in America? The Importance of Exposure to Innovation" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), *Quarterly Journal of Economics* (2019)134(2) 647–713, [Data](#) <http://cep.lse.ac.uk/pubs/download/dp1519.pdf> [New York Times](#) [Vox](#) [Atlantic](#) [Fortune](#) [Conversation](#) [VoxUS](#) [Economist](#) [VC](#) [Centrepiece](#) [INET](#)

"The Price Ain't Right? Hospital prices and health spending on the privately insured" (with Zack Cooper, Stuart Craig and Marty Gaynor), *Quarterly Journal of Economics* (2019) 134 (1), 51–107, [Ungated](#) [Merger Data](#) [New York Times](#) [New Yorker](#) [MarketPlace](#) [NIHCM](#) Award winner

"What drives differences in management?" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin, Megha Patnaik and Itay Saporta-Eksten), *American Economic Review* (2019) 109(5) 1648–1683 <http://cep.lse.ac.uk/pubs/download/dp1470.pdf> [Vox](#)

"Some causal effects of an industrial policy" (with Chiara Criscuolo, Ralf Martin and Henry Overman), <http://cep.lse.ac.uk/pubs/download/dp1113.pdf>, *American Economic Review* (2019) 109(1) 48-85 [Vox](#)

"A Toolkit of Policies to promote Innovation" (with Nick Bloom and Heidi Williams), *Journal of Economic Perspectives* 33(3) 163–184 <http://cep.lse.ac.uk/pubs/download/dp1634.pdf>

"Do Tax Cuts Produce More Einsteins? The Impacts of Financial Incentives vs. Exposure to Innovation on the Supply of Inventors" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), *Journal of the European Economic Association* 17(3) 651–677, Lead article <http://cep.lse.ac.uk/pubs/download/dp1597.pdf>

"Can helping the sick hurt the able?" (with Felix Koenig, Barbara Petrongolo and Nitika Bagaria), CEP Discussion Paper 1347 <http://cep.lse.ac.uk/pubs/download/dp1347.pdf>, *Economic Journal* 129 (624), 3189–3218, [OUP](#)

"Hospital Prices Grew Substantially Faster than physician prices from 2007 to 2014" (with Zack Cooper, Stuart Craig, Marty Gaynor, Nir Harish and Harlan Krumholz), *Health Affairs* (2019) 38(2) 184-189

"Variation in Health Spending Growth for the Privately Insured from 2007 to 2014" (with Zack Cooper, Stuart Craig and Marty Gaynor) *Health Affairs*, (2019) 38(2) 230-236

"The Economic Impact of Universities: Evidence from Across the Globe" (with Anna Valero) <http://www.nber.org/papers/w22501> [Vox](#) *Economics of Education Review* (2019), 68 53-67

## 2018

"The Incentives of a monopolist to degrade interoperability" (with Christos Genakos and Kai Uwe Kuhn) <http://cep.lse.ac.uk/pubs/download/dp1060.pdf>, *Economica* 85, 873–902 [Centrepiece](#)

"Management Practices, Workforce Selection and Productivity" (with Stefan Bender, Nick Bloom, David Card and Stefanie Wolter) *Journal of Labor Economics*, 36(S1) 371–409 <http://cep.lse.ac.uk/pubs/download/dp1416.pdf>

## 2017

"The Costs and Benefits of Brexit" (with Swati Dhingra, Hanwei Huang, Gianmarco Ottaviani, Joao Pessoa, and Tom Sampson) [http://cep.lse.ac.uk/pubs/download/brexit02\\_technical\\_paper.pdf](http://cep.lse.ac.uk/pubs/download/brexit02_technical_paper.pdf) *Economic Policy*, 32(92) 651–705 [Vox](#)

"Brexit's long-run effects on the UK economy" *Brooking Papers on Economic Activity*, Fall, 367-383 <https://www.brookings.edu/wp-content/uploads/2017/02/brexit-long-run-effects-john-van-reenen.pdf>

"The impact of the diffusion of a financial innovation on company performance: an analysis of SWIFT" (with Susan Scott and Markos Zachariadis), <http://cep.lse.ac.uk/pubs/download/dp0992.pdf>, *Research Policy*, 46, 984-1004



"Concentrating on the decline in Labor's Share" (with David Autor, David Dorn, Larry Katz and Christina Patterson, *American Economic Review Papers and Proceedings* 107(5): 180–185  
<http://www.nber.org/papers/w23108> *WSJ*

"Why Do We Undervalue Competent Management" (with Raffaella Sadun and Nick Bloom)  
*Harvard Business Review*, September-October, [https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm\\_campaign=hbr&utm\\_source=twitter&utm\\_medium=social](https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm_campaign=hbr&utm_source=twitter&utm_medium=social)  
winner of HBR-McKinsey Prize for best article of the year [interview](#) reprinted in *HBR's 10 Must Reads 2019*

## 2016

"Firm Size Distortions and the Productivity Distribution: Evidence from France" (with Luis Garicano and Claire Lelarge), *American Economic Review* 106(11) 3439-79 *New York Times Economist Micro-Insights* <http://cep.lse.ac.uk/pubs/download/dp1128.pdf>

"Carbon Taxes, Path Dependency and Directed Technical Change: Evidence from the Auto Industry" (with Philippe Aghion, Antoine Dechezlepretre, David Hemous and Ralf Martin), lead article <http://cep.lse.ac.uk/pubs/download/dp1178.pdf>, *Journal of Political Economy*, 124(1) 1-51

"Trade induced technical change? The impact of Chinese imports on Innovation, IT and Productivity" (with Nick Bloom and Mirko Draca), *Review of Economic Studies* (2016) 83(1): 87-117 <http://mitsloan.mit.edu/shared/ods/documents/?DocumentID=2731> *Vox Update*

"Spillovers in Space: Does Geography Matter?" with Sergey Lychagin, Joris Pinkse and Margaret Slade, *Journal of Industrial Economics* 64(2) 295-335  
<http://cep.lse.ac.uk/pubs/download/dp0991.pdf>  
<http://onlinelibrary.wiley.com/doi/10.1111/joie.12103/pdf>

Bloom, Nicholas, Renata Lemos, Raffaella Sadun, Daniela Scur and John Van Reenen  
"International Data on Measuring Management Practices" *American Economic Review Papers and Proceedings*, forthcoming <http://cep.lse.ac.uk/pubs/download/occasional/op046.pdf>

## 2015

"The Impact of Competition on Management Quality: Evidence from Public hospitals" (with Nick Bloom, Carol Propper and Stephan Seiler), *Review of Economic Studies* (2015) 82: 457-489  
<http://cep.lse.ac.uk/pubs/download/dp0983.pdf>  
<https://academic.oup.com/restud/article/82/2/457/1585860>

"Does Management Matter in Schools?" (with Nick Bloom, Renata Lemos and Raffaella Sadun), *Economic Journal* (2015) 125 (584) 647 - 674 <http://cep.lse.ac.uk/pubs/download/dp1312.pdf>  
<http://onlinelibrary.wiley.com/doi/10.1111/eoj.12267/supinfo> *Vox*

"Do Private Equity Owned Firms have better management practices?" (with Nick Bloom and Raffaella Sadun), *American Economic Review Papers and Proceedings* (2015) 105(5): 442–446  
[http://cep.lse.ac.uk/textonly/new/research/productivity/Management/PDF/PrivateEquity\\_2009.p](http://cep.lse.ac.uk/textonly/new/research/productivity/Management/PDF/PrivateEquity_2009.pdf)  
[df http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000](http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000)

## 2014

"The new empirical economics of management" with (Nick Bloom, Renata Lemos, Raffaella Sadun and Daniella Scur), *Journal of the European Economic Association* (2014) 12: 835–76, <http://cep.lse.ac.uk/pubs/download/occasional/op041.pdf>

"The distinct effects of Information Technology and Communication Technology on firm organization" (with Nick Bloom, Luis Garicano and Raffaella Sadun), Lead article, *Management Science* (2014) 60(12) 2259–2885 <http://cep.lse.ac.uk/pubs/download/dp0927.pdf> [Vox](#)

"Has ICT Polarized Skill Demand? Evidence from Eleven Countries over 25 Years" (with Guy Michaels and Ashwini Natraj), *Review of Economics and Statistics* (2014) 96(1) 60–77 <http://cep.lse.ac.uk/pubs/download/dp0987.pdf>

"Incomplete contracts and the internal organization of firms" (with Philippe Aghion and Nick Bloom), *Journal of Law, Economics and Organization* (2014) 30(1), 37–64 <http://cep.lse.ac.uk/pubs/download/occasional/op036.pdf>

"The UK Productivity and Jobs Puzzle: Does the Answer Lie in Wage Flexibility?" (with Joao Pessoa), *Economic Journal* (2014), 124, 433–452 <http://cep.lse.ac.uk/pubs/download/special/cepsp31.pdf> [Vox](#)

"Bankers' pay and extreme wage inequality in the UK" (with Brian Bell) Lead article, *Economic Journal* (2014) 124 (574) F1–F387 [http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014\\_02\\_25\\_EJ\\_Bbonus.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014_02_25_EJ_Bbonus.pdf)

"What are the Channels for Technology Sourcing? Panel Data Evidence from German Companies" (with Dietmar Harhoff and Elisabeth Mueller), *Journal of Economics, Management and Strategy* (2014) 23(1), 204–224 <http://onlinelibrary.wiley.com/doi/10.1111/jems.12043/pdf>

"Why management matters for productivity" (with John Dowdy) *McKinsey Quarterly* (2014) 3: 147–150 [http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014\\_MckinseyQ.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014_MckinseyQ.pdf)

## 2013

"Identifying Technology Spillovers and Product Market rivalry" (with Nick Bloom and Mark Schankerman), *Econometrica* (2013) 81 (4) 1347–1393 <http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/ecta9466.pdf>

"Innovation and Institutional Ownership" (with Philippe Aghion and Luigi Zingales) [http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer%20103\\_1\\_277.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer%20103_1_277.pdf), *American Economic Review* (2013) 103(1): 277–304 [Economist](#)

"UK Productivity under Labour" *Oxford Review of Economic Policy* (2013) 29 (1): 113–141 [http://cep.lse.ac.uk/conference\\_papers/15b\\_11\\_2011/CEP\\_Report\\_UK\\_Business\\_15112011.pdf](http://cep.lse.ac.uk/conference_papers/15b_11_2011/CEP_Report_UK_Business_15112011.pdf)

"Investing for Prosperity: Skills, infrastructure and innovation" (with Tim Besley and Miguel Coelho) *National Institute Economic Review* (2013) May R1–R13 [Vox](#) <http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/GCReportSummary.pdf>



"Extreme wage inequality: Pay at the very top" (with Brian Bell) *American Economic Review Papers and Proceedings* (2013) 103(3): 153–157  
<http://cep.lse.ac.uk/pubs/download/occasional/op034.pdf>

"A Trapped Factors Model of Innovation: short version" (with Nick Bloom, Paul Romer and Stephen Terry) <http://cep.lse.ac.uk/pubs/download/dp1189.pdf> *American Economic Review Papers and Proceedings* (2013) 103(3): 208-13

## 2012

"The organization of firms across countries" (with Nick Bloom and Raffaella Sadun). *Quarterly Journal of Economics* (2012) 127(4): 1663-1705  
<http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/QJE-2012-Bloom-1663-705.pdf>

"Americans Do I.T Better: US multinationals and the productivity miracle" (with Nick Bloom and Raffaella Sadun), *American Economic Review* (2012) 102 (1), 167-201  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer102\(1\).pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer102(1).pdf) Vox

"How three essential practices can address even the most complex global problems" (with Nick Bloom and Raffaella Sadun) *Harvard Business Review* (2012), November, 77-82,  
<http://hbr.org/2012/11/does-management-really-work/ar/1> "Winning Ideas" Prize for CMI Management Articles of the Year (2015)

"The land that Lean manufacturing forgot? Management practices in transition countries" (with Nicholas Bloom and Helena Schweiger), *Economics of Transition* (2012), 20(4), 569-785  
<http://cep.lse.ac.uk/pubs/download/dp1065.pdf>

"Fiscal Consolidation During a Depression" (with Nitika Bagaria and Dawn Holland) *National Institute Economic Review* (2012) 221 (July) 38-50  
<http://cep.lse.ac.uk/pubs/download/special/cepsp27.pdf>

"Privatization, Entry Regulation and the decline of labour's share of GDP: A cross country analysis of the network industries" (with Ghazala Azmat and Alan Manning). *Economica* (2012), 79(315) 470-492 <http://cep.lse.ac.uk/pubs/download/dp0806.pdf>

"UK Economic Performance under Labour" (with Dan Corry and Anna Valero) *Renewal* (2012), 20(1) 56-69,  
[http://cep.lse.ac.uk/conference\\_papers/15b\\_11\\_2011/CEP\\_Report\\_UK\\_Business\\_15112011.pdf](http://cep.lse.ac.uk/conference_papers/15b_11_2011/CEP_Report_UK_Business_15112011.pdf)

"Management Practices across firms and countries" (with Nick Bloom, Christos Genakos and Raffaella Sadun) *Academy of Management Perspectives* (2012) 26 (1) 12-33, lead article  
<http://cep.lse.ac.uk/new/publications/abstract.asp?index=3962>

## 2011

"The Impact of the National Minimum Wage on firm profitability" (with Mirko Draca and Steve Machin). *American Economic Journal: Applied Economics* (2011) 3(1) 129-51  
<http://cep.lse.ac.uk/pubs/download/dp0715.pdf>

"Wage Inequality, Technology and Trade: 21<sup>st</sup> Century evidence", *Labour Economics* (2011) 18(6) 730-741 <http://cep.lse.ac.uk/pubs/download/occasional/op028.pdf>

"Is distance dying at last? Falling Home bias in fixed effects models of patent citations" (with Simon Lee and Rachel Griffith), *Quantitative Economics*, (2011) 2, 211-249  
<http://cep.lse.ac.uk/pubs/download/dp0818.pdf>

"Does competition raise productivity through improving management practices?" *International Journal of Industrial Organization*, (2011) 9(3), 306-317, lead article  
<http://cep.lse.ac.uk/pubs/download/dp1036.pdf>

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### **Case Studies**

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"Gokaldas Exports (B): Update" (with Nick Bloom and Sheila Melvin) Stanford Business School Case Study (2013) Case SM-213(B)

### **Work in Progress**

"Production function estimation using subjective expectations data" (with Aureo de Paula and Agnes Norris-Keiller [paper](#) Revise and Resubmit, *Journal of Political Economy*

"Management and Firm Dynamism" (with Nick Bloom, Jon Hartley, Raffaella Sadun and Rachel Schuh), [paper](#), [VoxDev FT](#) Reject and Resubmit *Quarterly Journal of Economics*

"Disaster Management" (with Agnes Norris-Keiller) [paper](#) Revise and Resubmit, *Management Science*

"An Engine of (Pay) Growth? Productivity and Wages in the UK Auto Industry" (with Agnes Norris-Keiller, Tim Obermeier and Andreas Teichgraeber) [paper](#) Revise and Resubmit, *Labor Economics*

"Local and National Concentration Trends in Jobs and Sales: The Role of Structural Transformation" (with David Autor and Christina Patterson), [NBER Vox ungated Centrepiece LSE](#) submitted to *Journal of Labor Economics*

"When Trade Drives Markup Divergence: An Application to Auto Markets " (with Agnes Norris-Keiller, Tim Obermeier and Andreas Teichgraeber), [POID](#) submitted to *Journal of Industrial Economics*

"Mapping Technological Trajectories: Evidence from Two Centuries of Patent Data\* (with Antonin Bergeaud and Ruveyda Gozen" submitted to *Research Policy*

"Ray of Hope? Solar power in China" (with Ignacio Banares-Sanchez, Robin Burgess, David Laszlo, Pol Simpson and Yifan Wang) [slides](#) Submitted to *Quarterly Journal of Economics*

"The Aggregate Effects of Credit Market Frictions: Evidence from Firm-level Default Assessments" (with Tim Besley, Peter Lambert and Isabelle Roland), CEP Discussion Paper 1672 <http://cep.lse.ac.uk/pubs/download/dp1672.pdf> [VoxEU](#)

"America's Missing Entrepreneurs" (with Raj Chetty, Gaia Dossi, Owen Zidar and Eric Zwick) [slides](#)

"Firm Decentralization and Long-run growth" (with Daron Acemoglu, Scott Ohlmacher and Sean Wang) [slides](#)

"Lost in Transition: Financial Barriers to Green Growth" (with Philippe Aghion, Antonin Bergeaud and Maarten De Ridder) [ungated](#) Winner of HKU JCESGRI Best Working Paper Award

"Sharing is Caring: The Role of Health Information Exchange on Patient Care" (with Ari Bronsoler, Joe Doyle and Kelsey Moran) [slides](#) [Freakonomics](#)

"Firm Size Distortions and the Productivity Distribution: Evidence from France - A Discussion and some Extensions" (with Luis Garicano and Claire Lelarge), [Discussion paper](#)

"Management in Pakistan: First evidence from the Punjab" (with Renata Lemos, Ali Choudhary and Nick Bloom) <http://www.theigc.org/project/management-in-pakistan/> IGC Working Paper Website: <http://dsqx.sbp.org.pk/mgmtinpak/index.html>

"Who's got the Power? Decentralization from headquarters to plant managers" (with Nick Bloom, Scott Ohlmacher, Sean Wang and Michael Wong)

### **Policy-oriented and Older Pieces**

"Management matters in an era of disruption" (with Nicholas Bloom, Renata Lemos, Olivia Marques, Raffaella Sadun, Daniela Scur and Marcos Todeschini), [POID Briefing Paper](#), June 2024

"Growth and productivity" (with Anna Valero), [CEP Election Analysis](#), June 2024.

"Boosting growth and productivity in the United Kingdom through investments in the sustainable economy" (with Esin Serin, Nicholas Stern, Anna Valero, Bob Ward and Dimitri Zenghelis) 2024 Grantham Report <https://cep.lse.ac.uk/pubs/download/special/cepsp43.pdf>

"Labour Market Power: New evidence on Non-Compete Agreements and the Effects of M&A in the UK" (with Julian Alves, Bruno Serra, Jason Greenberg, Yaxin Guo and Ravija Harjai) 2024 [summary](#) <https://poid.lse.ac.uk/textonly/publications/downloads/poidwp090.pdf>

"Discussion of *Productivity and business dynamics through the lens of COVID-19* by Chiara Criscuolo" ECB Forum on Central Banking (2022) [paper](#)

"The Impact of New Technology on the Healthcare Workforce" (with Ari Bronsoler and Joe Doyle) MIT Workforce of the Future Research Brief <http://workofthefuture.mit.edu/wp-content/uploads/2020/10/2020-Research-Brief-Bronsoler-Doyle-VanReenen.pdf>



"A firm-level perspective on micro- and macro-level uncertainty" (with Gaganan Awano, Nicholas Bloom, Ted Dolby, Paul Mizen, Rebecca Riley, Tatsuro Senga, Jenny Vyas and Philip Wales) ESCOE Discussion Paper 2018-10 <https://www.escoe.ac.uk/wp-content/uploads/2018/07/ESCoE-DP-2018-10.pdf>

"Management in America" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin and Itay Saporta-Eksten), CEP Discussion Paper 1258 <http://cep.lse.ac.uk/pubs/download/dp1258.pdf>

"Decoupling of wage growth and productivity growth: myth and reality" (with Joao Pessoa), CEP Discussion Paper 1246 <http://cep.lse.ac.uk/pubs/download/dp1246.pdf>

"Why Has China Grown so Fast" (with Linda Yueh) CEP Discussion Paper No. 1121 <http://cep.lse.ac.uk/pubs/download/dp1121.pdf>

"Is There a Market for Work Group Servers? Evaluating Market Level Demand Elasticities Using Micro and Macro Models" CEP Discussion Paper No. 650, <http://cep.lse.ac.uk/pubs/download/dp0650.pdf>

"Management in Healthcare: Why Good Practice Really Matters" (with Nick Bloom, Stephen Dorgan, Rebecca Homkes, Dennis Layton and Raffaella Sadun) [http://cep.lse.ac.uk/textonly/new/research/productivity/management/PDF/Management\\_in\\_Healthcare\\_Report.pdf](http://cep.lse.ac.uk/textonly/new/research/productivity/management/PDF/Management_in_Healthcare_Report.pdf)

"Constraints on Developing UK Management Practices" BIS Research Paper No. 58 (with Nick Bloom, Renata Lemos, Mingxuan Qi and Raffaella Sadun) [https://www.gov.uk/government/uploads/system/uploads/attachment\\_data/file/32097/11-1377-constraints-on-developing-uk-management-practices.pdf](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/32097/11-1377-constraints-on-developing-uk-management-practices.pdf)

### **Invited Keynote Speeches**

IMT School Workshop on Technology and Labour, December 18<sup>th</sup> 2020

Productivity Workshop, Santiago, Management and the Wealth of Nations, October 21<sup>st</sup> 2019

CEPR Organizational and Entrepreneurship Economics, "Management and the Wealth of Nations"

LSE, "Industrial Policy", May 24<sup>th</sup> 2019

Zurich, January 30<sup>th</sup> 2019, "Future of Work"

Bank of Portugal, November 19<sup>th</sup> 2018,

<https://www.jornaldenegocios.pt/economia/detalhe/john-van-reenen-ma-gestao-explicacao-da-baixa-produtividade>

Bank of Italy November 16<sup>th</sup> 2018 "Future of Work"

OECD/BEIS, November 8<sup>th</sup> 2018 "Future of Work"

"Increasing Differences Between Firms: Market Power and the Macro-Economy" Jackson Hole August 2018 <http://cep.lse.ac.uk/pubs/download/dp1576.pdf>

Banque de France/College de France Conference on Productivity, June 18<sup>th</sup> <https://www.banque-france.fr/sites/default/files/superstarfirmsandthedeclineoflaborsshare.pdf>

Lost Einsteins, IGL Annual Conference, Cambridge MA, June 13<sup>th</sup>

<https://www.innovationgrowthlab.org/igl2018-global-conference/igl2018-programme>

Management, Technology and the Wealth of Nations, Lipsey Lectures, University of Essex May 22-23<sup>rd</sup> 2018 <https://www.essex.ac.uk/events/2018/05/22/lipsey-lecture-2018>

Management and the Wealth of Nations, Empirical Management Conference, World Bank, December 8<sup>th</sup> 2017

Globalization and the Economic Impact of Brexit, Jackson Hole August 25<sup>th</sup> 2017  
<https://www.kansascityfed.org/~media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en>

Schumpeter Lecture, European Economic Association, Lisbon August 21<sup>st</sup> 2017  
[https://editorialexpress.com/cgi-bin/conference/download.cgi?db\\_name=EEAESEM2017&paper\\_id=3201](https://editorialexpress.com/cgi-bin/conference/download.cgi?db_name=EEAESEM2017&paper_id=3201)

ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18<sup>th</sup> 2016

Plenary Panel on Brexit, Royal Economic Society Annual Conference, March 2016

CE2/Polish Economic Association Annual Conference, July 1<sup>st</sup> 2015

CES-Ifo Economics of Education Keynote address, Munich September 13<sup>th</sup> 2014  
<http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/MunichIFO3.pdf>

Richard Stone Lecture, Cambridge University, February 28<sup>th</sup> 2014

Spanish Economic Association, Santander, keynote address, December 13<sup>th</sup> 2013

Marcus Wallenberg Foundation Conference, Stockholm, September 9<sup>th</sup> 2013  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013\\_09\\_09\\_MMWF.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013_09_09_MMWF.pdf)

Australasian Econometric Society Annual Meetings, Sydney. 10<sup>th</sup> July 2013

Organizational Economics Workshop, 9<sup>th</sup> July 2013

FBBVA Annual Lecture, Madrid, 30<sup>th</sup> May 2013

"UK Productivity Puzzles" Bank of England Chief Economist's Workshop 23<sup>rd</sup> May 2013  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013\\_05\\_23\\_boe.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013_05_23_boe.pdf)

Royal Economic Society Conference Plenary on Growth Commission, April 5<sup>th</sup> 2013  
<http://www.fsmevents.com/res/2013/session5/onDemand.html>

EEA/FBBVA Annual Lecture at American Economic Association, San Diego, January 4<sup>th</sup> 2013

Family Business Network Annual Global conference, 5<sup>th</sup> October 2012

European Society for Population Economics Keynote, Berne, Switzerland, 21<sup>st</sup> June 2012 [Wage Inequality, Skill Demand and Skill Supply: Recent evidence](#)

Irish Economic Association, Dublin, April 26<sup>th</sup> 2012,  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/Irish\\_EconAssoc.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/Irish_EconAssoc.pdf)

Esmee Fairburn Lecture, Lancaster, 22<sup>nd</sup> November 2011,  
<http://www.lums.lancs.ac.uk/departments/economics/>

Fondazione Rodolfo De Benedetti Lecture, Milan, October 10<sup>th</sup> 2011,  
<http://www.youtube.com/watch?v=LQeH1FNP-Dc>

## **Blogs**

You can follow my blog posts (with examples) on

**Growth Policy:** [Green Industrial Policy](#) [Sunak Truss Biden Growth Lecture](#) [blog](#)

**COVID-19:** [Economics Observatory](#) [Climate Change IGA](#) [Radio Carona](#) [MIT Technology Review](#) [Wheeler IFOW](#)

**Brexit:** <https://blogs.lse.ac.uk/brexit/2020/10/22/the-cost-of-brexit-is-likely-to-be-more-than-double-that-of-covid-it-must-be-delayed/>

<https://blogs.lse.ac.uk/politicsandpolicy/brexit-epitaph-for-a-national-trajectory-now-lost/>

<https://blogs.lse.ac.uk/businessreview/2019/09/12/the-row-over-the-irish-backstop-reveals-a-lot-about-the-contradictions-of-brexit/>

<https://blogs.lse.ac.uk/brexit/2019/08/27/why-no-deal-brexit-is-a-battle-for-the-soul-of-our-nation/>

NoDeal <http://blogs.lse.ac.uk/brexit/2018/12/07/resist-rebel-and-remain-the-nation-deserves-and-demands-a-second-chance/>  
<http://blogs.lse.ac.uk/politicsandpolicy/the-aftermath-of-the-brexit-vote-a-verdict-from-those-of-those-experts-were-not-supposed-to-listen-to/>  
<http://blogs.lse.ac.uk/politicsandpolicy/brexit-or-fexit-the-economic-consequences-of-leaving-the-european-union/>

**Vox EU:** <http://voxdev.org/topic/firms-trade/management-and-wealth-nations>  
<http://voxdev.org/topic/firms-trade/backlash-against-globalisation>

**British Politics and Policy at LSE:**

[http://blogs.lse.ac.uk/politicsandpolicy/archives/33382?utm\\_content=buffer13a46&utm\\_source=buffer&utm\\_medium=twitter&utm\\_campaign=Buffer](http://blogs.lse.ac.uk/politicsandpolicy/archives/33382?utm_content=buffer13a46&utm_source=buffer&utm_medium=twitter&utm_campaign=Buffer)  
<http://blogs.lse.ac.uk/politicsandpolicy/archives/32568>  
<http://blogs.lse.ac.uk/politicsandpolicy/archives/31967>  
<http://blogs.lse.ac.uk/politicsandpolicy/archives/31735> Post US Elections Analysis: "Put Your faith in the numbers"; Fiscal Consolidation during a Depression...  
<http://blogs.lse.ac.uk/lsereviewofbooks/2012/11/04/the-books-that-inspired-john-van-reenen/>

**The Harvard Business Review:** [Does Management Really Work?](http://blogs.hbr.org/cs/2011/06/why_american_management_rules.html)

[http://blogs.hbr.org/cs/2011/06/why\\_american\\_management\\_rules.html](http://blogs.hbr.org/cs/2011/06/why_american_management_rules.html)  
[http://blogs.hbr.org/cs/2011/03/family\\_firms\\_need\\_professional.html](http://blogs.hbr.org/cs/2011/03/family_firms_need_professional.html)

**Selected Media and press**

Much of the reports in the media on my work and interviews can be found on  
<https://www.johnvanreenen.com/media>

COVID <https://www.technologyreview.com/2020/06/17/1003312/why-tech-didnt-save-us-from-covid-19/>

Profile of me in MIT News: <http://news.mit.edu/2018/faculty-profile-john-van-reenen-0108>

<https://www.bloomberg.com/news/videos/2017-02-08/mit-s-van-reenen-warns-of-brexit-s-big-costs-for-u-k> Bloomberg TV interview on Brexit  
[http://www.cnn.com/2017/02/08/brexit-will-leave-britons-more-than-4000-poorer-says-mit-professor.html?utm\\_content=buffera28e6&utm\\_medium=social&utm\\_source=twitter.com&utm\\_campaign=buffer](http://www.cnn.com/2017/02/08/brexit-will-leave-britons-more-than-4000-poorer-says-mit-professor.html?utm_content=buffera28e6&utm_medium=social&utm_source=twitter.com&utm_campaign=buffer) CNBC  
[https://www.bloomberg.com/news/articles/2017-02-03/-superstar-companies-are-eating-into-workers-wealth-study-finds?utm\\_content=buffere91a7&utm\\_medium=social&utm\\_source=twitter.com&utm\\_campaign=buffer](https://www.bloomberg.com/news/articles/2017-02-03/-superstar-companies-are-eating-into-workers-wealth-study-finds?utm_content=buffere91a7&utm_medium=social&utm_source=twitter.com&utm_campaign=buffer) Bloomberg - Superstar Firms

**The Economist**

My Jackson Hole 2018 presentation on [concentration](#)

My interview on [free trade](#) 3.5.18

[China](#) and Trade 3.5.18

*Schumpeter: Measuring Management*, 17.1.14

<http://www.economist.com/news/business/21594223-it-no-longer-just-plausible-theory-good-management-boosts-productivity-measuring>

*"Holding on for tomorrow" (Investment and uncertainty)* 16.11.13

<http://www.economist.com/news/finance-and-economics/21589859-how-economic-uncertainty-dulls-investment-holding-tomorrow>

"Arrested Development" 25.7.12

<http://www.economist.com/node/21560863>

"Silicon Sally" 2.6.12

<https://www.ft.com/content/6b5c046c-0fc0-11e7-a88c-50ba212dce4d>

<http://www.economist.com/node/21548923>

*Industrial Policy Video in FT*

### **Referee for following journals**

Science, Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Review of Economic Studies, Econometrica, Review of Economics and Statistics, RAND Journal of Economics, Journal of Labor Economics, Journal of the European Economic Association, Journal of Industrial Economics, Journal of International Economics, Journal of Public Economics, International Journal of Industrial Organisation, Research Policy, Economica, The Economic Journal, Economics of Innovation and New Technology, Fiscal Studies, Journal of Human Resources, European Economic Review, Journal of Public Economics, Financial Analysts Journal, Research in Economics, Journal of Business Economics and Statistics, Labour Economics, Annales d'Economie et de Statistique, Industrial and Labor Relations Review, BE Press

### **PhD Students**

#### **Former PhD students Supervised (Original school, current position)**

Nitika Bagaria, (LSE now Keystone), 2014 [bagaria.nitika@gmail.com](mailto:bagaria.nitika@gmail.com)

Nick Bloom (UCL now Stanford Economics), 1999, [n.bloom@stanford.edu](mailto:n.bloom@stanford.edu)

Ari Bronsoler (MIT, now Google), 2022

Sharon Belenzon (LSE now Duke University) 2005, [sharon.belenzon@duke.edu](mailto:sharon.belenzon@duke.edu)

Daniel Chandler (LSE now Cohesive Capitalism Institute)

Jonathan Colmer (LSE now Virginia), 2016, [jmc4gg@eservices.virginia.edu](mailto:jmc4gg@eservices.virginia.edu)

Chiara Criscuolo (LSE now OECD), 2004, [c.criscuolo@lse.ac.uk](mailto:c.criscuolo@lse.ac.uk)

Gaia Dossi (LSE now UCL), 2025

Matt Eisenberg (Carnegie-Mellon), 2012

Andrew Feng (LSE now Singapore Civil Service), 2013, [Andy.FENG@mti.gov.sg](mailto:Andy.FENG@mti.gov.sg)

Jack Fisher (LSE now Google), 2023

Rachel Griffith (UCL now Manchester University), 1996, [rgriffith@ifs.org.uk](mailto:rgriffith@ifs.org.uk)

Inna Grinis (LSE now Goldman Sachs), 2017

Rupert Harrison (UCL now BlackRock), 2007, [harrison.rupert@googlemail.com](mailto:harrison.rupert@googlemail.com)

Peter Lambert (LSE, now Warwick), 2025

Naercio Menezes-Filho (UCL, now University of San Paolo and Insper, Brazil), 1998,

[NaercioAMF@isp.edu.br](mailto:NaercioAMF@isp.edu.br)

Andrea Manera (MIT now IMF, [andrea.manera04@gmail.com](mailto:andrea.manera04@gmail.com))

Virginia Minni (LSE now Chicago Booth), 2023 [Virginia.Minni@chicagobooth.edu](mailto:Virginia.Minni@chicagobooth.edu)

Bernardo Mottirino (LSE, now LUISS), 2025

Trang Nguyen (LSE now Northwestern), 2019 [trang.kieu.nguyen@gmail.com](mailto:trang.kieu.nguyen@gmail.com)

Joao Pessoa (LSE now FGV) 2012, [joao.pessoa@fgv.br](mailto:joao.pessoa@fgv.br)

Georgio Ravalli (LSE now NERA), 2025

Ricardo Ribiero (LSE now Carlos III, Madrid), 2010

Isabelle Roland, (LSE now Bank of England) 2017, [I.Roland@lse.ac.uk](mailto:I.Roland@lse.ac.uk)

Becky Rose (LSE), 2025, University of Amsterdam

Raffaella Sadun (LSE now Harvard Business School, Strategy) 2008, [rsadun@hbs.edu](mailto:rsadun@hbs.edu)  
 Carlos Santos (LSE now Nova, Portugal), 2008 [carlos.santos@novasbe.pt](mailto:carlos.santos@novasbe.pt)  
 Stephan Seiler (LSE now Imperial Business School), 2011, [Seiler\\_Stephan@GSB.Stanford.Edu](mailto:Seiler_Stephan@GSB.Stanford.Edu)  
 Sean Wang (MIT, now US Census Bureau), 2022  
 Michael Wong (MIT, Hong Kong University), 2022  
 Taka Kawakubo (LSE now Osaka), 2023  
 Anna Valero (LSE now Centre for Economic Performance), 2018, [A.A.Sivropoulos-Valero@lse.ac.uk](mailto:A.A.Sivropoulos-Valero@lse.ac.uk)  
 Torsten Walter (LSE now NYU/ADU, Economics), 2019

### **Currently supervised:**

Zhiyao Deng (LSE)  
 Lisa Beihy Pacheco (LSE)  
 Tessa Hall (LSE)

### **PhD Examiner**

Reka Horkath, (2002) "Research Joint Ventures", Autonomia, Barcelona  
 Syed, Murtaza (2003) "Share Prices, expected future profits and investments", Oxford  
 Guadalupe, Maria (2003), Insead  
 Aguila, Emma (2006) "Retirement Incentives" University College London  
 Di Giorgio, Giacomo (2006), "Welfare and quasi-experiments" University College London  
 Patrick Aubert, (2007) "Ageing, saving and New Technology", Nanterre and PSE  
 Tanayama, Tanja (2007) "Allocation and effects of R&D subsidies". Selection, screening and strategic behaviour", Helsingin School of Economics, Oslo  
 Alex Grous (2009) "Management and ICT in the Aerospace Industry", LSE IS Department  
 Panu Pelkonen (2009) "Essays in skills and productivity", UCL  
 Sonia Araujo (2011) "Essays on Firm Level Investment", Essex  
 Reka Juhasz (2015), "Temporary Protection from the Age of Revolution in France" Columbia  
 Antonin Bergeaud (2017) "Innovation, wages and trade", PSE

### **Selected Research Grants**

"Programme On Innovation and Diffusion", ESRC, 2020-25, £5m,  
 "The economics of Mega-Firms" Smith Richardson Foundation, 2019-21 \$300,000  
 "Understanding and Explaining Management Practices to Promote Higher Productivity in UK Businesses", ESRC ES/S012729/1, 2019-21, £1.1m  
 "Management in Kenya" PEDL, 2018-20, \$150,000  
 "Centre for the Future of Work", Smith Richardson Foundation, 2017-20, \$250,000  
 "MIT Centre for the Future of Work", 2017-19, IBM \$500,000  
 "Restoring Growth in America" Sloan Foundation, 2017-19, \$500,000  
 "Restoring Growth in Europe" European Research Council, 2016-17, Euro 1m  
 "CEP Centre Competition" ESRC, ES/M010341/1 2015-2020, £5.5m,  
 "The Role of Information Technology and Management in Shaping Productivity and Worker Income". April 15, 2015, NSF 28-3618-00-0-79-100, \$650,000  
 "Management in Low Income Countries" 2016, PEDL/DfID £100,000  
 "Management in Brazil" Banco Foundation £200,000  
 "Management in Nicaragua" IADB £50,000  
 "Management and Organizational Practices Survey" NSF 2010 \$650,000  
 "Managerial Constraints Survey" Department of Business, Innovation and Skills, 2009, £100,000

"ESRC Centre Competition: Centre for Economic Performance, 2009" ESRC £6.5m, 2010-2015  
 "Measuring Management in Japan and India", September 2006, £100,000  
 "Evaluation of Technology Policies" Department of Trade and Industry, 2006, £50,000  
 "Manpower Human Resources Lab" 2006-2007, £200,000 Manpower Inc.  
 "Creating Sustainable productivity growth in Europe" Anglo-German Foundation £670,000, 2006-2009  
 "Additional ESRC Centre Funding for productivity Data" 2006 £300,000  
 "EDS Centre on Innovation" £1m 2005-2010, EDS Inc.  
 "CEP Centre Competition" ESRC £4.12m, 2005-2010  
 "ICT and firm productivity" ESRC Small Grant 1.5.04-30.4.05 £45,000  
 "Management practices and productivity" ESRC Grant 1.5.04-30.4.05, £100,000  
 "Work-life balance and firm performance" Anglo-German Foundation, £42,000, 2004-2005  
 "ICT and Plant performance" ONS/DTI £30,000, 2003-2004  
 "The National Minimum Wage, prices and firm profits" Low Pay Unit £20,000, 2004  
 Adopt or Adapt? (£10,000). Funding: Citigroup. August 2000-July 2001  
 Evaluating the New Deal (£80,000) Funding Leverhulme. August 1999-July 2001  
 Evaluating the Education Maintenance Allowance (£1.5m). Funding DfEE. June 1999-June 2002  
 Training and Company Performance (£40,000). funding: ESRC. April 1998- March 1999  
 Innovation and investment in a changing business world (£287,000). Funding Leverhulme Trust. October 1998-October 2001  
 Company Investment, R&D and financing constraints in Britain and Germany (£40,000) Anglo-German Foundation. 7.97-6.98  
 Employment and Structural and Technical Changes (£800,000) Funding: Leverhulme. 1.96-1.2001.  
 TSER Network on Innovation and Productivity 1.1.96-30.12.98 (£400,000) Funding: European Union. 3.96-3.99  
 R&D, Investment and Financial Constraints 3.95-3.97; Funding: ESRC £80,000.  
 The impact of accounting and tax rules on intangible investment in the EU (9.95-3.96) (joint project with Ernst and Young PLC) Funding: EU £15,000  
 Fiscal Incentives for R&D (9.94-6.95) Funding: ESRC (£30,000).  
 New Technology and the Wage Structure (6.93-7.94); Funding: ESRC Grant Award (£ 30,000).

## **Seminars**

### **2025**

December 19 - Banca d'Italia Annual Workshop on Regional Economics, Rome Keynote, "Ray of Hope"  
 November 18 - Award Ceremony for Distinguished CES Fellow, David Autor, [laudation by John Van Reenen](#),

### **2024**

October 7 - LSE Economics Department, Inclusion Week "What makes an inventor? Finding the Lost Einsteins and Marie Curies"  
 September 23-26 - [LSE Environment Week](#), London  
 June 13 - LSE POID, "How much does management matter in an era of Disruption?", [report](#), [video](#)  
 June 5 - World Bank, Europe and Central Asia Productivity, Technology and Management Conference (Virtual), "Growth and green industrial policy: European perspective", [slides](#)



May 31 - Editori Laterza, 3rd International Festival of Economics, Turin: "*Who owns knowledge?*", [Keynote](#), "The case for growth: What should Europe do?", slides

May 21 - University of Bocconi, IGIER Seminar, "Management and the Wealth of Nations", [slides](#)

May 20 - University of Bocconi, Department of Economics Applied Microeconomics Seminar, "Ray of Hope? Chinese innovation, green industrial policy and the rise of solar energy", [slides](#)

April 22 - Northwestern University, Labour Seminar Series, "Ray of Hope? Chinese innovation, green industrial policy and the rise of solar energy", [slides](#)

April 18 - The University of Chicago Booth School of Business, Stigler Center, *2024 Antitrust and Competition Conference*, "Cracking the productivity code? Antitrust and productivity", [slides](#)

April 3 - Harvard Business School, Entrepreneurial Management Unit, "Ray of Hope? Chinese innovation, green industrial policy and the rise of solar energy", [slides](#)

March 19 - National Bank of Belgium and CEPR, *Workshop of Reaching Net-Zero: Electricity markets, carbon pricing and firms' responses*, [Keynote](#), "Ray of Hope? China and the rise of solar energy", [slides](#)

March 6 - UCLA Anderson School of Management, Economics seminar, "Ray of Hope? China and the rise of solar energy", [slides](#)

March 5 - University of Southern California, Applied Micro Seminar Series, "Ray of Hope? China and the rise of solar energy", [slides](#)

February 19 - University of Oxford, Environmental Economics Seminar Series, "Ray of Hope? China and the rise of solar energy", [slides](#)

January 11 - Federal Reserve Bank of New York, *Research and Statistics Group*, [Keynote](#), "Ray of Hope? China and the rise of solar energy", [slides](#)

## 2023

December 14 – Stanford EMC 'Natural Laws of Management'

November 28 – Department of Business and Trade 'Raising Productivity'

November 7 – Google Economics, "Sharing is Caring: The Role of Health Information Exchange on Patient Care"

October 13 - GES Conference 2023, London, Panel on The UK's Productivity Problem: Diagnosis and solutions, "Getting back to (productivity) growth" [with Anna Valero], slides

October 9 - Einaudi Institute for Economics and Finance (EIEF), Italy, "Ray of Hope? China and the rise of solar energy", slides

October 6 - Kent A. Clark Centre for Global Markets, Chicago Booth London, "AI, Productivity and Labour Markets", slides

October 5 - BREAD Virtual PhD Course, "Economics of renewables", slides

September 14 - LSE Environment Week, London, Public Lecture, "An industrial strategy for the green economy", video.

September 7 - Yale University, Cowles Foundation for Research in Economics, "Ray of Hope? China and the rise of solar energy", slides

August 1 - Singapore Management University, Applied Macroeconomics Seminar, "America's Missing Entrepreneurs", slides

July 31 - Civil Service College, Singapore, Policy Roundtable.

July 28 - Nanyang Technological University, Singapore: Asian Meeting of the Econometric Society (AMES), Keynote speech "Management and the Wealth of Nations", slides

17 July - NBER Research Bootcamp Conference, USA, Masterclass, "The Economics of Organizations", slides

17 July - NBER Conference on Research In Income and Wealth, USA, "Local and National Concentration Trends in Jobs and Sales: The Role of Structural Transformation", slides

5 July - LSE CEP-POID Economy 2030 Inquiry Workshop, London, slides

June 28 - University of Nottingham, Symposium on Management, Innovation and Firm Performance, Keynote presentation, "Management and the Wealth of Nations", slides

June 21 - HEC Paris: Conference on "Firm organization and capabilities", Keynote presentation, "America's missing entrepreneurs", slides

June 19 - College de France: Conference on 'Entrepreneurship, risk, talent and innovation', "America's missing entrepreneurs", slides

June 16 - University of Manchester: Conference on "Productivity Revolutions: Past and Future", Keynote presentation on "Management and the Wealth of Nations", slides

June 14 - World Bank: 1st Digitrans Project Retreat, Keynote presentation on "Management and the Wealth of Nations", slides

May 23 - NBER: Megafirms and the Economy Conference, USA.

May 18 - CEPR/STICERD Workshop, LSE, "Organising Development and The Development of Organisations: Reflection and Future Directions", slides

May 11 - University of Chicago: IO Seminar, "Ray of Hope? China and the Rise of Solar Energy", slides

May 10 - University of Chicago: The Coase Project Conference, 'Coase Initiative Masterclass in Productivity', slides

May 4 - University of Oslo: Department of Economics Seminar, "Ray of Hope? China and the Rise of Solar Energy", slides

May 2 - LSE Environment Day, London.

April 14 - University of British Columbia, Canada: Sauder School of Business, "FDI and superstar spillovers: Evidence from firm-to-firm transactions", slides

April 13 - University of British Columbia, Canada: Department of Economics, "The impact of regulation on innovation", slides

April 5 - The Royal Economic Society Annual Conference, Glasgow, "Productivity under global uncertainty", slides

March 15 - University of Surrey: Economics Seminar, "FDI and Superstar Spillovers: Evidence from Firm-to-Firm Transactions", slides

March 14 - University of Padova, Italy: Economics Seminar (online), "FDI and Superstar Spillovers: Evidence from Firm-to-Firm Transactions", slides

March 8 - MIT Initiative on the Digital Economy, USA (online), "The Impact of Regulation and Innovation", slides

March 2 - Keystone Strategy's Antitrust, Regulation and the Political Economy Conference, Brussels, The Rise of Superstar Firms: Causes and Consequences", slides, video

March 1 - Department of Science, Innovation and Technology (DSIT) at the Department for Culture, Media and Sport (DCMS), "The Rise of Superstar Firms: Causes and Consequences", slides

February 9 - NBER Economic Analysis of Regulation Conference, USA (online), "The impact of regulation and innovation", slides

January 25 - Future of Work and Wellbeing Conference, London, "Innovation and firms"

January 23 - OECD High Level Symposium on Pro-Competitive Policies for a Sustainable Economic Recovery, Paris (online), "Competition and Green Growth", slides

### **Selection of Courses Taught**

Economics of Industrial Relations (Undergraduate Economics elective), UCL

European Economics (Economics MSc elective), UCL

Economics of Innovation (Economic MSc elective), UCL

Economic Policy Analysis (MPA Core course), LSE

Econometric Methods (Economics and Management MSc Core Course), LSE

Quantitative Economics (Mathematic Economics and Econometrics elective), LSE

Global Management Practices (MBA elective), Stanford Business School

Organizational Economics (PhD field course), MIT 2013-

Micro-Economics for MBAs, MIT MBA Core 2016-2019

Labor Economics, LSE PhDs 2019-

MPA Capstones Supervision, LSE 2019-

### **Selected Public Service**

Commissioner in Inclusive Prosperity Commission (from 2013; Co-Chairs are Larry Summers and Ed Balls) <https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf>

Commissioner in City Growth Commission (2013-2014); Chaired by Jim O'Neill  
<https://www.thersa.org/globalassets/pdfs/reports/final-city-growth-commission-report-unleashing-growth.pdf>

Co-Chair of LSE Growth Commission (2012-2013)  
<http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx>

*Senior Advisor* to Chief Economist of DG Competition (2003-2013), European Commission.  
Helped draft vertical merger guidelines and State Aid rules.

*Board of Governors*, Pensions Policy Institute, since 2008-2011,  
<http://www.pensionspolicyinstitute.org.uk/>

Miliband-Darling CEMMEP Report (2008) *Commission on the Environment and Economic Performance*, <http://www.berr.gov.uk/whatwedo/sectors/lowcarbon/cemep/page50109.html>

Warry Report (2006) *The Economic Impact of the Research Councils*,  
<http://www.rcuk.ac.uk/innovation/impact/warry.htm>

*Policy advisor* to No.10 Downing Street, 1999-2000, education, enterprise and tax.

*Executive Committee Member* of the Fabian Society (2006-2008)

*Senior Policy Analyst* in the Strategy Unit at the Department of Health (2000-2001). Reporting directly to the Secretary of State, I was involved with the writing and analysis underlying the NHS Plan. This document lays out government health policy for the next 10 years. The areas I

specialised in were the NHS workforce, pharmaceutical industry, information technology and public-private partnerships.

### **Selected Professional Service**

Mincer Prize Selection Committee (2022 and 2023)

Search Committee for AER Editor (2022)

Sherwin Rosen Prize Committee (2014)

LSE Department of Economics Promotions Committee (2020-)

LSE Department of Economics Strategy Committee (2020-)

LSE Departmental Research Committee since (2004-)

S2 Standing Committee member British Academy (2012-)

Board of Governors, Pro-Bono Economics (2013-)

EARIE Administrator on the Executive Committee 2009-2010

EEA Scientific Committee, 2004, 2010, 2013

Econometric Society Scientific Committee, 2010

Co-Head of Scientific Committee for the Econometric Society European Meetings 2011

Chair of Senior Recruitment Committee for Econometrics, LSE, 2011-2012

Member of External Evaluation Committee reviewing Economics Department, NYU Stern, 2012.

Co-chair (with Tim Besley) of LSE Growth Commission, reported in January 2013

<http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx>

Member of External Evaluation Committee reviewing Leuven Centre of Excellence, June 2013.

Commissioner, MIT Work of the Future Taskforce, <https://workofthefuture.mit.edu/>, 2017-